



SUCCESSFULLY NAVIGATING THE VUCA & DIGITAL WORLD

Securing commercial growth, enhancing innovation & improving quality of decision making



SUCCESSFULLY NAVIGATING THE VUCA & DIGITAL WORLD

Optimise, Revitalise, Transform & Refresh

BUSINESS THEMES (The what & drivers of change)	TYPICAL BUSINESS CHALLENGES	PROVEN SOLUTIONS (The how)	DELIVERABLES
Economy, global, international and regional, political, social & technology impact	Employee engagement – winning hearts, minds and spirit	Appropriate diagnosis, capture and use of insights	Win with customers & employees
Big data, rise of smart machines & artificial intelligence	Deliver relevant fresh approaches – experimentation, new learning, autonomy, trust & purpose	Innovative learning - start with 'why'	Differentiation & competitive edge
Cultural transformation & maximising EBITDA	Pace of change & innovation	Quantification and base lining	Fuel for growth
Customer expectations	Disruptive & nimbler competition / entrepreneurial flair	Controlled delivery of improvement	Accelerated innovation / response times
Connected world, technology, systems, Robots & mobile	Resourcing & extending ROI of high talent	Embed shared values , KPIs, targets	Reduced costs & operational improvement
Globalisation & personalisation of content	Impact of hierarchy, fear, status quo, short term thinking & rigidity	Deployment of capability	Strengthened capability & drive engagement
Building digital capability, social media & computational world	Mobile explosion & hotter competition	Faster end to end core business processes	Improved adaptability & responsiveness
	Minimise expenditure & overheads	Faster leadership decision making and execution	Fresh / better thinking
Flexible working & life longevity	Developing social intelligence & novel concepts / thinking	Removal of organisational silos	Innovative just in time learning



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ENVIRONMENTAL SCANNING:



PROBLEMS WE SOLVE

Creating innovative & agile strategies for rapid growth

Mastering the customer experience - secure new opportunities in a disruptive marketplace

Aligning business strategy and cultural transformation to deliver high impact results

Changing the game by strengthening & aligning existing and future leadership capability

Leading organisational change, embracing ambiguity and navigating change

SERVICES

Evidence based decision making
Accelerating innovation, new product development & intrapreneurship
Rapid scenario planning

Marketing capability audit and brand alignment
Customer insights and segmentation
Customer satisfaction & capability alignment

Culture change programmes
Leadership & team development
Board effectiveness

Leadership Benchmarking - *Powered by RALI*
Executive Search & Strategic Talent Mapping - *Powered by Rialto Talent Gateway*
Executive Coaching and Mentoring
Game Changing Leadership Effectiveness - *Powered by the GC Index*

Executive career transition/outplacement
Change Management
Mindfulness, Resilience & Agility



DELIVERABLES & CONTEXT

STRATEGY FORMULATION, IMPLEMENTATION, DELIVERABLES & MEASURABLE KPI'S

Win with customers & employees - digitally

New target operating model & resource realignment for a digital world

Fuel for growth & market share improvement

Increased responsiveness & innovation

Increased discretionary effort, productivity & strategic resource alignment

Enhanced NPD pipeline/service speed to market

Improved customer satisfaction & service levels

Increased ROI & responsiveness

Increased speed of decision-making/execution

